



HUD NOFO Basics

How to Prepare and Apply
September 25, 2025

What is the NOFO?

- Notice of Funding Opportunity – NOFO
- US Department of Housing and Urban Development – HUD
- Continuum of Care – CoC
- Lead Agency – KCRHA
- Learn more: <https://kcrha.org/resources/continuum-of-care/>
 - Include previous NOFO documents



Process Cadence

- HUD Release NOFO
 - Timeline varies year-to-year
- KCRHA creates application(s) and open Request for Proposals (RFP)
- Providers apply
 - Renew
 - Annually, may potentially become biannual
 - Bonus Dollars
 - New money
- KCRHA facilitates Rate & Rank Process
- Submit Application to HUD with top applicants on behalf of CoC
- Wait for results



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- KCRHA Post Results
 - KCRHA receives letter from HUD
 - KCRHA will send letters to agencies notifying of results
 - Local HUD Field Office Contracts
 - Usually in order of applications that start soonest
 - Contracts can take up to several months to begin
- Master Service Agreement with KCRHA
- Project Service Agreement
 - Subrecipient of funds



How to Prepare

- Review past NOFO RFPS
 - <https://kcrha.org/resources/continuum-of-care/>
- Compile minimum eligibility documents
 - <https://kcrha.org/wp-content/uploads/2025/05/Minimum-Eligibility-Requirements-Checklist.pdf>
- Best Practices
 - Be as detailed as possible, do not assume raters can ‘fill in the gaps’
 - Use examples when possible



How to Apply

- KCRHA post NOFA
- KCRHA post RFP
- Organizations must determine eligibility
 - Review entire RFP for full scope of work and requirements
 - Review application instructions
- KCRHA host Info Session
- Organizations apply outside Salesforce 2025
 - Follow RFP application instructions



Note

- NOFO is often a quick process
 - Please communicate back soon as possible if reached out to by KCRHA
- KCRHA cannot tell you what to apply for or if you are eligible
 - These must be determined by your agency
- Thank you for all the work your organization does and your interest in applying!



For More Info

- CoC
 - Any person or organization who is working to address homelessness can [register as a member](#) of the Continuum of Care.
- KCRHA Funding Opportunities – How to Prepare and Apply
 - https://www.youtube.com/@KC_RHA
- Funding Opportunities
 - <https://kcrha.org/resources/funding-opportunities/>
- Salesforce Support
 - <https://kcrha.org/resources/grants-management-resources/>





Thank you!

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