



2025 WA-500 Rating and Ranking Process: CoC Bonus: New Projects

The CoC will assess projects outlined as follows:

Threshold Review – Minimum Requirements

Applicants must affirmatively answer **“Yes” to all questions marked as “Required”** in order for their application to be considered. In addition, applicants must meet minimum thresholds for the non-required questions:

- **New Transitional Housing projects** must answer “Yes” to at least **6** of the questions.
- **New Supportive Services Only – Standalone projects** must answer “Yes” to at least **4** of the questions.
- **New Supportive Services Only – Street Outreach projects** must answer “Yes” to at least **5** of the questions.
- **New Supportive Services Only – Coordinated Entry projects** must answer “Yes” to at least **3** of the questions.
- **New HMIS projects** must answer “Yes” to at least **3** of the questions.

Applications that fail to meet these thresholds will not advance to the application rating stage, will not be reviewed by the rater panel, and will therefore not be recommended for funding.

Applicants must affirmatively answer **“Yes” to all questions marked as Required** in order for their application to be considered. In addition, applicants must meet minimum thresholds for the project specific questions as detailed below.

Applications that fail to meet these thresholds will not advance to the application rating stage, will not be reviewed by the rater panel, and will therefore not be recommended for funding.

Under King County v Turner 2:25-cv-00814-BJR a temporary restraining order has been extended to King County and KCRHA enjoining HUD from imposing or enforcing new conditions related to Executive Orders, anti-discrimination law, collaboration with immigration enforcement, immigration condition verification, gender ideology, and abortions. For that reason, certifications or attestations related to such new conditions are struck below and not assumed to be required of applicants to this funding opportunity.

All Projects

1. ~~The project will not engage in racial preferences or other forms of illegal discrimination.~~
2. The project applicant will not operate drug injection sites or “safe consumption sites,” knowingly distribute drug paraphernalia on or off of property under their control, permit the use or distribution of illicit drugs on property under their control, or conduct any of these activities under the pretext of “harm reduction.”

Transitional Housing Projects must respond “Yes” to 9 out of 12 to move to forward to rating:

1. This project will provide and/or partner with other organizations to provide eligible supportive services that are necessary to assist program participants to obtain and maintain housing. (2 points)
2. The project will be supplemented with resources from other public or private sources, which may include mainstream health, social, and employment programs such as Medicare, Medicaid, SSI, and SNAP. (1 point)
3. The proposed project will require program participants to take part in supportive services (e.g. case management, employment training, substance use treatment, etc.) in line with 24 CFR 578.75(h) by attaching a supportive service agreement (contract, occupancy agreement, lease, or equivalent). (2 points)
4. The average cost per household served for the project is reasonable, consistent with 2 CFR 200.404. (1 point)
5. The project has experience operating transitional housing or other projects that have successfully helped homeless individuals and families exit homelessness within 24 months. (1 point)
6. The applicant has previously operated or currently operates transitional housing or another homelessness project, or has a plan in place to ensure that at least 50 percent of participants exit to permanent housing within 24 months and at least 50 percent of participants exit with employment income as reflected in HMIS or another data system used by the applicant. (1 point)
7. The proposed project will provide 40 hours per week of customized services for each participant (e.g. case management, employment training, substance use treatment, etc.). The 40 hours per week may be reduced proportionately for participants who are employed. The 40 hours per week does not apply to participants over age 62 or who have a physical disability/impairment or a developmental disability (24 CFR 582.5) not including substance use disorder. (4 points)

Supportive Services Only - Standalone must respond “Yes” to 4 out of 5 to move to forward to rating:

1. The Supportive Services project is necessary to assist people in exiting homelessness and increasing self-sufficiency and the Recipient will conduct an annual assessment of the service needs of the program participants. (1 point)
2. The proposed project has a strategy for providing supportive services to eligible program participants including those with histories of unsheltered homelessness and those who do traditionally engage with supportive services. (2 points).
3. The project will be supplemented with resources from other public or private sources, which may include mainstream health, social, and employment programs such as Medicare, Medicaid, SSI, and SNAP. (1 point)
4. The services provided are cost-effective, consistent with 2 CFR 200.404. (1 point)

SSO -Street Outreach must respond “Yes” to 5 out of 6 to move to forward to rating:

1. The project will be supplemented with resources from other public or private sources, which may include mainstream health, social, and employment programs such as Medicare, Medicaid, SSI, and SNAP. (1 point)
2. The proposed project has a strategy for providing supportive services to eligible program participants including those with histories of unsheltered homelessness and those who do not traditionally engage with supportive services. (2 points)
3. Demonstrate that the applicant has a history of partnering with first responders and law enforcement to engage people living in places not meant for human habitation to access emergency shelter, treatment programs, reunification with family, transitional housing or independent living. The applicant must cooperate, assist, and not interfere or impede with law enforcement to enforce local laws such as public camping and public drug use laws. (1 point)
4. The applicant has experience providing outreach services consistent with the activity description at 24 CFR 578.53(e)(13) and has demonstrated effectiveness at helping people successfully exit from places not meant for human habitation to emergency shelter, treatment programs, transitional housing or permanent housing programs. (1 point)
5. The services provided are cost-effective, consistent with 2 CFR 200.404. (1 point)

Supportive Services Only - Coordinated Entry must respond “Yes” to 3 out of 4 to move to forward to rating:

1. The Coordinated Entry system is easily available and reachable for all persons within the CoC’s geographic area who are seeking homelessness assistance. The system must also be accessible for persons with disabilities within the CoC’s geographic region. (1 point)

2. There is a strategy for advertising that is designed specifically to reach households experiencing homelessness with the highest needs. (1 point)
3. There is a standardized assessment process. (1 point)
4. The project will ensure program participants are directed to appropriate housing and services that fit their needs. (1 point)

HMIS must respond "Yes" to 3 out of 4 to move to forward to rating:

1. The HMIS funds will be expended in a way that furthers the CoC's HMIS implementation and ability to use HMIS as a proactive case management tool to promote treatment and recovery. (1 point)
2. The HMIS collects all Universal Data Elements as set forth in the HMIS Data Standards. (1 point)
3. The ability of the HMIS to unduplicate client records. (1 point)
4. The HMIS produces all HUD-required reports and provides data as needed for HUD reporting (e.g., APR, quarterly reports, data for CAPER/ESG reporting) and other reports required by other federal partners. (1 point)

Rating Criteria

All new projects that pass the Threshold Review will move to rating. The details for how each application is rated is detailed in the following table.

2025 CoC Bonus: New Project Rating		Total 168
Area & Criteria	Scoring Guide	
Demonstration of Experience Operating Proposed Services: Demonstrates experience and expertise in providing proposed services. Provides adequate experience to deliver Transitional Housing or Supportive Services leasing, services, and/or operations. Provides detail about the anticipated number of people housed and anticipates serving an underserved population.	10 points: demonstrates past experience with operating the same services proposed in the application. 5 points: demonstrates past experience providing homelessness services, but no direct experience with the services proposed in the application. 0 points: no prior experience providing homelessness services.	10
Project Need and Proposed Plan: The project demonstrates a clear need and provides a logical, thorough plan to address housing and supportive service needs identified in this procurement. The project aligns with priority areas by: • Ending Street Homelessness: Partnering with law enforcement and local governments to reduce encampments, public camping, and drug use, removing barriers to housing and self-sufficiency. • Treatment & Recovery: Offering on-site behavioral health care, wraparound services, and participation requirements to support recovery and stability. • Public Safety: Collaborating with law enforcement and community partners to enhance safety for participants and the broader community.	10 points: Demonstrates excellence in describing a clear need for the project or project expansion. Strong alignment with priority areas. 5 points: Adequately demonstrates a clear need for the project or project expansion. Plan adequately addresses priority areas. 0 points: The agency does not demonstrate a clear need for the project or project expansion.	10

• Self-Sufficiency: Connecting participants to workforce development, employers, childcare, and supportive services to increase employment and income, fostering long-term independence. • Improved Outcomes: Demonstrating measurable progress in self-sufficiency, employment income, and sustained recovery beyond government assistance. • Trauma-Informed Care: Ensuring participant safety, minimizing trauma, and providing safe, single-sex spaces for women and survivors of violence.		
Service Approach and Methodology: Demonstrates a commitment to trauma-informed, person-centered approaches that maintain confidentiality and encourage wellbeing. The ratio of direct-service staff to participants supports person-centered services.	10 points: Demonstrates excellence in all and/or most of the criteria. 5 points: Adequately addresses the criteria. 0 points: Does not meet and/or address the criteria.	10
Program Implementation and Fit: Proposes to implement services within the Seattle-King County CoC's geographic area. TH: The number of proposed households served matched the proposed number of units.	High (4-5): Demonstrates excellence in all of the criteria. TH - Household and unit proposals align. Medium (2-3): Adequately addresses the criteria. TH - Fewer units proposed than number of households to serve without clear reasoning. Low (0-1): Does not meet and/or address the criteria.	5

Exits to Permanent Housing: Clear plan to exit at least 50% of participants to permanent housing within 24 months.	20 points: Provides exit data from similar program that demonstrates ability to meet 50% exit to PH within 24 months 10 points: Provides exit data from similar program that demonstrates ability to meet 30% exit to PH within 24 months. 5 points: Provides anecdotal evidence of prior ability to meet exit criteria but does not provide data to support it. 0 points: Does not demonstrate ability to meet criteria.	20
Employment Income Outcomes: Plan to achieve a gain of employment income for 50% of participants including examples and partnerships to support this goal.	15 points: Provides exit data from similar program that demonstrates ability to meet 50% of participants who exit have employment income. 10 points: Provides exit data from similar program that demonstrates ability to meet 30% exit of participants who exit have employment income. 5 points: Provides anecdotal evidence of prior ability to meet employment income measure but does not provide data to support it. 0 points: Does not demonstrate ability to meet criteria.	15

Returns to Homelessness: Strategy to support increase self-sufficiency of participants to reduce returns to homelessness.	15 points: Provides data from similar program that demonstrates 3-5% return rate. 10 - Provides data from similar program that demonstrates 6-10% return rate. 5 - Provides anecdotal evidence of prior ability to meet low returns, but does not provide data to support it. 0 points: Does not demonstrate ability to meet criteria	15
Coordination with Mainstream Resources (Healthcare, Housing, SSI, SNAPs): MOUs, referrals, co-enrollment	10 points: Provides letters, MOUs, or other formal agreements that demonstrate partnerships or referral processes with mainstream resources such as Medicaid, SNAP, SSI/SSDI 5 points: Demonstrates partnerships or referral processes with mainstream resources such as Medicaid, SNAP, SSI/SSDI, but no formal agreements. 0 points: Does not demonstrate ability to meet criteria	10
Supportive Service Participation: Evidence of required engagement per 24 CFR 578.75(h)	10 points: Submitted services agreement or occupancy agreement includes participation requirement. No partial points.	10

Staffing and Qualifications & Staffing Needs: Clearly explains how staff positions and their qualifications are designed to meet the needs of the program's customers.	Full points if staffing model and justifications are reasonable. No partial points	5
Budget Justification: Provides a clear explanation for each budget item and its intended use. Budget items are logical and cost-effective, meets 2 CFR 200.404 standards .	High (4-5): Demonstrates excellence in all and/or most of the criteria. Medium (2-3): Adequately addresses the criteria. Low (0-1): Does not meet and/or address the criteria.	5
Match Requirement: Demonstrates the ability to meet the 25% match requirement for the funding	Full points: Submitted budget includes 25% match. No partial points.	5
Partnerships & Coordination: Demonstrates collaboration and system integration with: - Housing & Healthcare Partnerships: Coordinates with housing and healthcare providers. - Law Enforcement & First Responder Collaboration: Especially for SSO-Street Outreach; supports public safety and encampment reduction	20 points: Clear demonstration of partnerships with both healthcare/housing providers and Law Enforcement and First Responders. 10 points: Clear demonstration of partnerships with both healthcare/housing providers or Law Enforcement and First Responders. 2 bonus points for MOUs or other formal agreements with Healthcare and Housing 0 points: Does not demonstrate ability to meet criteria.	22

Onsite Behavioral Health Treatment Supports: The project demonstrates clear evidence of onsite behavioral health treatment supports or outreach behavioral health supports to unsheltered populations, including a letter of agreement with the partner or team providing such services.	15 points: Written evidence and a letter supporting partnership. 10 points: Written evidence, but no letter of agreement. 0 points: Onsite services are not provided.	15
Program Population Priority: Units/program dedicated/prioritizes Unsheltered Persons = 3pts Units/program serve Youth and Young Adults= 1pt Units/program operates as “Recovery Based” Housing = 3pt Units serve Elders, seniors and/or disabled persons = 3pt Units/program participants are fleeing Domestic Violence or Sex Trafficking = 1pt Unit/program serves more than one gender provide and ensures safe single-gender spaces = 1pt	Full points for each of the target populations the program serves. Programs may receive points for serving multiple populations within the same program	12

Ranking Process

Upon completion of rating, the rater panel will convene to develop the final ranked order of all projects. Project will be prioritized in the following manner:

1. Score
2. Funding Type Request Priority Order
 - a. Permanent Supportive Housing (not to exceed 30% of annual renewal demand)
 - b. Renewal Projects and Transition Grants
 - c. New Projects
3. Projects that meet all Threshold Criteria may be ranked higher than a higher rated project that only meets the minimum Threshold Criteria.
4. If all projects serving a particular population – DV, youth, etc – are rated low, then the ranking panel may move projects higher to strive for continued services for those populations.
5. Additional Funds – if there are funds available to seek to expand transition grant, reallocation, or bonus projects that were submitted