



FY 2026 CoC NOFO: Local Competition Rating

New Project Rating Criteria

NEW PROJECT CRITERIA		Maximum Score	
Criteria	Metric and Point Allocation	New - RRH 119	New – Other 118
Addressing System or Geographic Gaps	<p>The proposed project addresses an identified geographic or system gap (accessing services, strengthening crisis response, and improving housing stability) as documented by the CoC’s needs assessment, gap analysis, or other published system priorities. Reviewers will consider the extent to which the project:</p> <ul style="list-style-type: none"> • Is located in, or specifically serves, areas identified as underserved; and/or • Expands capacity in service areas or program types identified as priority gaps. • Provides detail about the anticipated number of people housed and anticipates serving an underserved population. <p>10 points: The proposed services are clearly located in, or specifically designed to address, a documented geographic or system gap identified by the CoC. The application provides strong documentation and clearly demonstrates how the project expands capacity in a priority area or service type.</p> <p>7 points: The proposed services partially address an identified geographic or system gap, or alignment with CoC priorities is evident but limited in scope, scale, or supporting documentation.</p> <p>5 points: The proposed services demonstrate minimal or indirect alignment with identified geographic or system gaps and lack sufficient documentation or explanation of system impact.</p>	10	10

	0 points: The proposed services do not address an identified geographic or system gap or are located in areas with no documented unmet need.		
Demonstration of Experience Operating Proposed Services	<p>Demonstrates experience and expertise in providing proposed services.</p> <p>5 points: Demonstrates experience of 4+ years with operating the same services proposed in the application.</p> <p>3 points: Demonstrates 2-3 years providing services proposed, or demonstrates 4+ years of homelessness service provision but no direct experience with the services proposed in the application.</p> <p>0 points: No prior experience providing homelessness services.</p>	5	5
Staffing and Qualifications & Staffing Needs	<p>Clearly explains how staff positions and their qualifications are designed to meet the needs of the program participants.</p> <p>5 points: Staffing model and justifications are reasonable based on proposed number of households to serve. Minimum Recommendation for staffing: RRH and TH - staffing ratio is around 1 case manager to 15 households, SSO - staffing ratio is around 1 case manager to 20 households.</p> <p>0 points: Staffing model is not reasonable and ratio of staff is below minimum required to provide quality services.</p>	5	5
Partnerships & Coordination	<p>Demonstrates collaboration and system integration with:</p> <ul style="list-style-type: none"> • Housing & Healthcare Partnerships: Coordinates with housing and healthcare providers. • Law Enforcement & First Responder Collaboration: Especially for SSO-Street Outreach; supports public safety and encampment reduction. <p>5 points: Clear demonstration of partnerships with both healthcare/housing providers and Law Enforcement and First Responders. Proposal includes named partners within the sectors, and examples of collaboration with partners.</p> <p>3 points: Clear demonstration of partnerships with both healthcare/housing providers or Law Enforcement and First Responders. Proposal includes named partners within the sectors, and examples of collaboration with partners.</p> <p>0 points: Does not demonstrate ability to meet criteria.</p> <p>1 bonus point for MOUs or other formal agreements with Healthcare and Housing</p>	6	6

Service Approach and Methodology	<p>Demonstrates a commitment to trauma-informed, person-centered approaches that maintain confidentiality and encourage wellbeing.</p> <p>5 points: Applicant demonstrates excellence in their ability to utilize a trauma-informed and person-centered approach. Applicant provides policies, procedures and describes an agency culture that ensures the approaches will be used and improve client outcomes.</p> <p>3 points: Applicant adequately addresses their ability to utilize a trauma-informed and person-centered approach. Applicant provides policies or procedures and describes an agency culture that ensures the approaches will be used and improve client outcomes.</p> <p>0 points: Applicant does not meet and/or address their ability to utilize a trauma-informed and person-centered approach.</p>	5	5
Returns to Homelessness	<p>Strategy to support increased self-sufficiency of participants to reduce returns to homelessness.</p> <p>10 points: Applicant provides strategy and data from similar program that demonstrates 3-5% return rate.</p> <p>7 points: Applicant provides strategy data from similar program that demonstrates 6-10% return rate.</p> <p>5 points: Applicant provides anecdotal evidence of prior ability to meet low returns but does not provide data to support it.</p> <p>0 points: Does not demonstrate ability or strategy to increase self-sufficiency or participants to reduce returns to homelessness.</p>	10	10
Employment Income Outcomes	<p>Plan to achieve a gain of employment income for 50% of participants including examples and partnerships to support this goal.</p> <p>10 points: Applicant provides exit data from similar program that demonstrates ability to meet 50% of participants who exit have employment income.</p> <p>7 points: Provides exit data from similar program that demonstrates ability to meet 30% of participants who exit have employment income.</p> <p>5 points: Provides anecdotal evidence of prior ability or plan to meet employment income measure but does not provide data to support it.</p> <p>0 points: Does not demonstrate ability to meet criteria.</p>	10	10

Exits to Permanent Housing	<p>Clear plan to exit at least 50% of participants to permanent housing within 24 months.</p> <p>10 points: Provides exit data from similar program that demonstrates ability to meet 50% exit to PH within 24 months.</p> <p>7 points: Provides exit data from similar program that demonstrates ability to meet 30% exit to PH within 24 months.</p> <p>5 points: Provides anecdotal evidence of prior ability or plan to meet exit criteria but does not provide data to support it.</p> <p>0 points: Does not demonstrate ability to meet criteria.</p>	10	10
HMIS & Data Management	<p>Demonstrates previous experience or provides a detailed explanation of their knowledge and capacity to collect and manage Homeless Management Information System (HMIS) data. Has experience meeting reporting requirements for state, local, and/or federally funded programs, or demonstrates the ability to fulfill these requirements.</p> <p>5 points: Agency has experience and/or capacity to utilize HMIS and manage sensitive participant data. Agency has capacity to meet reporting requirements.</p> <p>3 points: Agency has no experience but has capacity to utilize HMIS and manage sensitive participant data. Agency has no capacity to meet reporting requirements.</p> <p>0 points: Agency has no experience and no capacity to utilize HMIS and manage sensitive participant data. Agency has no capacity to meet reporting requirements.</p>	5	5
Fiscal Management	<p>Maintains a fiscal management system with checks and balances that adheres to Generally Accepted Accounting Principles (GAAP) to safeguard all awarded funds. If the applicant lacks fiscal management capabilities, they must identify a fiscal sponsor.</p> <p>5 points: Applicant describes revenue, financial health, and financial management systems. Applicant has a fiscal management system which maintains checks and balances and follows Generally Accepted Accounting Principles to safeguard all funds that may be awarded under the terms of this funding opportunity.</p> <p>3 points: If the applicant lacks fiscal management capabilities, a signed letter of agreement stating an appropriate fiscal sponsor is provided.</p> <p>0 points: Applicant do not describe revenue, financial health, and financial management systems or does not have a system that maintains checks and balances and follows Generally Accepted Accounting Principles to safeguard all funds that may be awarded under the terms of this funding opportunity.</p>	5	5

Budget Justification	<p>Provides a clear explanation for each budget item and its intended use. Budget items are logical and cost-effective, meets 2 CFR 200.404 standards.</p> <p>5 points: Budget is logical and cost effective with items meeting 2 CFR 200.404 standards.</p> <p>0 points: Budget is not logical, does not meet the needs of the clients or program, or does not meet 2 CFR 200.404 standards.</p>	5	5
Match Requirement	<p>Demonstrates the ability to meet the 25% match requirement for the funding.</p> <p>5 points: Submitted budget includes eligible 25% match.</p> <p>0 points: Submitted budget does not include a 25% match or match provided is not eligible.</p>	5	5
Braided Funding	<p>The extent to which the project demonstrates secured or committed external funding that leverages housing or behavioral health resources.</p> <p>Required Documentation (must include at least one of the following):</p> <ul style="list-style-type: none"> • Award letter(s) from recognized public funding sources such as: <ul style="list-style-type: none"> ○ Washington State Housing Finance Commission (WSHFC) ○ Public Housing Authority (PHA) ○ Office of Housing (OH) ○ Department of Community and Human Services (DCHS) • Executed or draft formal agreement with a Public Housing Authority (PHA) for Move-On vouchers • Other verifiable documentation confirming committed capital, operating, or service funding tied to housing stability or behavioral health services <p>10 Points: Award letter(s) (WSHFC, PHA, OH, DCHS) or executed Move-On voucher agreement Funding is committed and aligned.</p> <p>5 Points: Draft agreement, LOI, or pending award, Credible but not finalized funding</p> <p>0 Points: No documentation or funding is uncommitted/unrelated</p>	10	10
Geographic Diversity of Funds	<p>The project has other fund sources that ensure services are provided throughout the county. Committed fund sources permit participant placements across multiple jurisdictions.</p>	5	5

	<p>5 Points: Committed funding supports services countywide & enables placements across multiple jurisdictions</p> <p>3 Points: Some committed funding, but limited geographic coverage. Cross-jurisdiction placements are partial or constrained</p> <p>0 Points: No committed funding or restricted to a single jurisdiction.</p>		
Program Component Priority	<p>Full points based on component type:</p> <p>3 points: Rapid Rehousing for Families with Children</p> <p>2 points: Transitional Housing, Support Services Only Standalone, Support Services Only Street Outreach, Coordinated Entry, HMIS</p>	3	2
Program Population Priority	<p>Full points based on the core target populations the program serves:</p> <p>3 points: 100% of units/program dedicated/prioritizes Unsheltered Persons</p> <p>3 points: 100% of units/program operates as “Recovery Based”</p> <p>3 points: 100% of units/program serve Elders, seniors and/or disabled persons</p> <p>3 points: 100% of units/program serves Families with children</p> <p>3 points: 100% of units/program serve Youth and Young Adults</p> <p>3 points: 100% of units/program participants are fleeing Domestic Violence or Sex Trafficking</p>	3	2
Supportive Service Participation	<p>Evidence of required engagement per 24 CFR 578.75(h).</p> <p>Except that consistent with 24 CFR 5.2005(b)(1) assistance may not be denied on the basis or as a direct result of the fact that the participant is or has been a victim of domestic violence, dating violence, sexual assault, or stalking, if the participant otherwise qualifies for admission, assistance, participation, or occupancy.</p> <p>2 points: Agency requires participants to engage in supportive services and provides evidence of required engagement in alignment 24 CFR 578.75(h) based on attached agreement OR proposed program exclusively serves victims of domestic violence, dating violence, sexual assault, or stalking.</p> <p>1 point: Agency encourage participants to engage in supportive services but does not require it.</p> <p>0 points: Agency does not require participants to engage in supportive services or does not provide evidence.</p>	2	2

Onsite Behavioral Health Treatment Supports	<p>The project demonstrates clear evidence of onsite behavioral health treatment support, including a letter of agreement with the partner or team providing such services.</p> <p>5 points: Applicant provides Letter or MOU demonstrate onsite behavioral health supports provided by a licensed behavioral health agency.</p> <p>3 points: Applicant provides a plan for onsite behavioral health supports without formal agreement or is an outreach program with no onsite location.</p> <p>0 points: Project does not provide onsite behavioral health supports OR provides evidence of support provided by an agency that is not a licensed behavioral health agency.</p>	5	5
Coordination with Mainstream Resources	<p>Demonstrates partnerships with SOAR, SSI, SNAPs, Medicaid/Medicare: MOUs, referrals, co-enrollment.</p> <p>5 points: Agency demonstrates partnerships or referral processes AND supplies letters, MOUs, or other formal agreements that demonstrate partnerships or referral processes with mainstream resources such as Medicaid, SNAP, SSI/SSDI</p> <p>3 points: Demonstrates partnerships or referral processes with mainstream resources such as Medicaid, SNAP, SSI/SSDI, but no formal agreements.</p> <p>0 points: Does not demonstrate partnerships or referral</p>	5	5
Demonstration of Commitment to Include Residents & Individuals Who Are Experiencing or Have Experienced Homelessness OR DV Bonus: Demonstration of inclusion of victim/survivor-centered practices	<p>Partnership and Community Involvement Clearly describes how they will partner with residents and community members who have experienced homelessness. This includes actively involving these individuals in planning, implementation, and evaluation processes.</p> <p>Incorporation of Customer Voice Effectively communicates how they respond to customer feedback. This includes including the customer voice in the planning, implementation, and evaluation of services. Solicits qualitative and quantitative feedback more than once a year and provides clear examples of how practices have been adjusted based on this feedback.</p> <p>Board Representation The board includes dedicated seats for individuals who are experiencing or have experienced homelessness.</p> <p>OR</p>	5	5

	<p>DV Bonus</p> <p>Partnerships and Collaboration Clearly describes how they will partner with survivors and/or other community stakeholders with experience of homelessness and violence, including details on the nature of these partnerships.</p> <p>Customer Feedback Effectively communicates how they incorporate customer feedback into the planning, implementation, and evaluation of services.</p> <p>Victim-Centered Practices Clearly explains how the proposal addresses the housing and safety needs of survivors by adopting victim/survivor-centered practices such as Trauma-Informed Care, and Confidentiality. Demonstrates current adoption of victim-centered practices or provides a detailed plan for how they will integrate these practices.</p> <p>5 points: Demonstrates excellence in all and/or most of the criteria. 3 points: Adequately addresses the criteria. 0 points: Does not meet and/or address the criteria.</p>		
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